

*The*

# QUILL AND SCROLL

of

J U N E  
1 9 3 5



KAPPA  
DELTA  
R H O

# National Organization

## KAPPA DELTA RHO FRATERNITY

Founded at Middlebury College in the spring of 1905, by George E. Kimball, Gino A. Ratti, Chester M. Walch, Irving T. Coates, John Beecher, Thomas H. Bartley, Benjamin E. Farr, Pierce W. Darrow, Gideon R. Norton, and Roy D. Wood.

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## OFFICIAL PUBLICATION

The Quill and Scroll of Kappa Delta Rho, published quarterly in the months of November, January, April and June. Editor, R. M. Savage, 57 Court Street, Middlebury, Vt.

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# THE QUILL AND SCROLL

OFFICIAL PUBLICATION OF KAPPA DELTA RHO FRATERNITY

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Volume XXV

June, 1935

Number 4

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## The President's Letter

Dear Brothers:

Kappa Delta Rho, in common with other fraternities, has faced and is still confronted with a situation which calls for courage and faith in the fraternity system. Some fraternities, like some individuals, have expected a painless adjustment to the new economic order and have waited and hoped for the best instead of bucking down to the task of conquering the problem at hand. We have been able to adjust ourselves to some extent to the new order of things and I know that it is a matter of great pride to your officers and directors that we have reached this point in the history of our fraternity without the loss of a single chapter. At times this record has been carried on in the face of great obstacles and only the indomitable spirit of its members has kept chapters alive.

There is no reason to believe that our troubles will be diminished next year. While many of our chapters are in excellent condition others are suffering from the effects of decreased membership and the accompanying loss of income. Your national officers can only point the way, the real work must be done by the active chapters.

Here are some suggestions for you to think about:

- K** eep each member actively interested in some chapter work.
- A** dopt a sound financial plan and adhere to it rigidly.
- P** ractice economy.
- P** ledge only those men whom you believe will support our high principles.
- A** im to pledge sufficient men to run your house at full capacity.
- D** evelop a balanced program of scholastic, extra-curricular, and social activities.
- E** lect officers who will perform their duties faithfully.
- L** ive according to high standards of moral conduct.
- T** eam up with your college and the other fraternities on your campus.
- A** llow no factions or petty practices to disrupt the chapter harmony.
- R** equire each member to meet his obligations promptly.
- H** elp promote those principles of fraternity life for which we stand.
- O** we no bills.

I firmly believe that no chapter will succeed unless each individual has the moral stamina and character to play his part.

Faternally yours,

ERNEST G. HILL.



# Fraternities and Scholarship

By William A. Hoy, *ΑΔΦ*, Hamilton '83  
82 Wall Street, New York

RETURNING alumni frequently gather in festive mood at many chapter houses of the Greek Letter fraternities. Each chapter meets to talk about its fraternity affairs, to sing its songs, and to praise it to the skies. At how many of these self-laudatory and smugly complacent gatherings is any serious attention given to the fact that many chapters have deteriorated in morale in recent years, and that this demoralization is threatening the existence of the entire fraternity system?

To a great extent within the sixty-six societies represented in the National Interfraternity Conference there is a worship of false gods. In too many instances the fraternities have largely departed from the high intellectual and high moral standards set for them by their founders, and they have become devotees of materialism and hedonism. In too many instances the chapter houses between the Atlantic and the Pacific are being converted into quasi country clubs, many of whose members give more attention to sports and athletics and house parties and the art of "having a good time" than to their books and lessons and the training of their minds. Great masses of undergraduates, led by the fraternities, have gone too far in their extra curricula activities. All this is unethical, and therefore is an unsound

fraternity policy, just as whatever is unethical cannot be sound as a policy in government or in politics or in economics. Such is the Higher Law.

Much can be added to what has already been said about the financial troubles of chapter houses, resulting more from the lack of prudent management than from the depression, but this paper will be limited to a few facts about the lack of attention to scholarship. These facts are from the charts of the Scholarship Committee of the National Interfraternity Conference.

The N. I. C. is only an advisory body. It has no power to dictate. It is composed of alumni representing each of the sixty-six fraternities except Psi Upsilon. These fraternities have some 2,600 active chapters at 166 colleges; there are some 2,000 chapter houses, owned by the fraternities, with an appraised value of more than \$70,000,000.00, and the total membership of the system is at least one million men. The Year Book of the Conference for 1934 is a volume of 251 pages. It inspires respect and confidence, and it is a pity that it is not more widely read by fraternity men and college authorities.

The National Interfraternity Conference is not to be confounded with what is known as an Interfraternity Council which may be found at college

after college, and is composed of undergraduates, and is limited in its operations to its own campus.

The annual charts of the Scholarship Committee of the N. I. C. are based upon an adjustment of the dissimilar marking systems of the 166 colleges. They show for each year: first, the relative places occupied by the chapters individually at a college, *i.e.*, the intramural ranking; second, the place occupied by the chapters collectively at a college in its relation as a college group to all other college groups, *i.e.*, the intercollegiate ranking.

These charts have been published for several years as a part of the effort of the Conference to elevate scholarship. Some improvement has resulted, *but at no time has the entire mass of fraternity undergraduates reached a remarkably high level.* The year of 1932-33 saw a decline in the improvement which had marked previous years. The year of 1933-34 saw a much greater decline, and the general average for the system was lowered to the level of four years ago. The fraternity groups at sixteen colleges in New England and in New York had records so low for each of the last three years that they are largely responsible for the national decline since 1931.

For generation after generation the fraternities at these sixteen colleges held high their educational standards. Then came years in which reading and studying received less and less attention, the chapter houses became centers of hedonism, and the result is that today the disagreeable truth seems to be that the youth who really wants a col-

lege education runs a risk of not getting it in full measure if he exposes himself to the influence of a hedonistic chapter house. It would be better for him to be a non-fraternity student.

The sixteen colleges whose fraternity groups have shown that lack of interest in scholarship which is threatening so much harm to the entire fraternity system are: Amherst, Bowdoin, Brown, Colby, Colgate, Columbia, Hamilton, Hobart, Massachusetts Institute of Technology, Middlebury, New Hampshire, New York University, Syracuse, Union, Williams and Worcester. In the three academic years ending in 1933-34 the groups of chapters at all those colleges were always below sixtieth place on the entire list of 166 colleges.

In one of those years the following groups stood below one hundredth place: Amherst, Connecticut State, Hamilton, Rochester and Rhode Island.

In two of those years these groups were below one hundredth place: Colby, Colgate, Columbia, New York University and Syracuse.

In all three years, 1931-32, 1932-33, 1933-34, the following groups were always below one hundredth place: Bowdoin, Brown, Hobart, Massachusetts Institute of Technology, New Hampshire, Union, Williams and Worcester.

Only a few colleges in this New York-New England region had groups which stood near the top of the list. St. Lawrence had twelfth place, then twenty-eighth, then ninth; Vermont fifteenth place, then thirty-first, then thirtieth. For the three successive years the following groups had these



grades: Dartmouth, twenty-sixth, thirty-sixth, forty-ninth; Alfred fifty-fourth, twenty-sixth, forty-first; Wesleyan, fifty-ninth, sixty-first, forty-fifth.

Rochester had thirtieth place in 1932-33 but it dropped to 122nd the following year.

The Hamilton group stood sixty-sixth in 1931-32, fell to eighty-eighth in 1932-33, and descended to 112th place in 1933-34. No other group showed such a great progressive decline. Three of the Hamilton chapters have been so constantly low on the list of chapters at Hamilton alone, that they have spoiled the records of the higher ones there. In each of these very low chapters there are some real students, but their high marks do not outweigh the low marks of their comrades.

The prevailing widespread demoralization in the fraternity system is not pleasant to contemplate, but, fortunately, some farsighted men are speaking words of warning and are urging efforts for a renaissance of loyalty to higher standards of morale.

Pres. Lotus D. Coffman of the University of Minnesota, surveying the general situation, says: "The question is being raised at more than one institution whether fraternities are cooperating as wholeheartedly as they should with the central purposes of their institutions. Are fraternities cooperating with ideals of scholarship or are they opposed to intellectual purposes?"

Dr. Dixon Ryan Fox, president of Union College, is on record as saying: "I have come to a college presidency af-

ter fifteen years as a national fraternity officer and I have come as a believer in fraternities. But I am convinced that if wise leadership falters they may degenerate into uselessness and death, like any other human institution."

Mr. Alvan E. Duerr, chairman of the Scholarship Committee of the Conference, has said in a postscript to a printed circular letter which was sent by me to all the students at Hamilton College, that he and his associates "believe that the American college fraternity is approaching inevitable dissolution unless it bring itself into closer harmony with educational objectives."

Pres. Stanley King of Amherst believes that the problem of extra curricula activities should be courageously acted upon, even if some persons think it dangerous for college administrators to tackle it, and he has dared to tackle it in an address to his students; and *The Amherst Student* has printed articles advocating that football and other activities be put in a subordinate place, and declaring that "The basis upon which Amherst can be rated with other colleges must be related directly to the degree to which it fulfills its primary function, that of developing the intellect."

*The Wesleyan Argus* expresses this opinion: "The fraternities at Wesleyan are bound to undergo changes if they are to survive for more than another college generation. Many of their self styled accomplishments (extra curricula activities?) are of dubious merit. Perhaps the inevitable change will be so fundamental that it will threaten their existence."

Almost contemporaneously with the warning utterances of Mr. Duerr and President Coffman and President Fox and *The Amherst Student* and *The Wesleyan Argus* and with the action of President King, there has been action at Dartmouth by President Hopkins. He has appointed a committee to investigate and report on the value of the fraternities to the student body. And there has been action by Pres. Alexander G. Ruthven at the University of Michigan. He summoned before him the representatives of his fifty national fraternities and told them that while not all were deserving of criticism, many of them were, and unless a marked improvement was made in scholarship and in the life in the chapter houses and in financial affairs, the houses guilty of misconduct would be closed.

Assume, for the sake of argument, that every fraternity has good scholarship and in all other respects is good. Even so, that does not justify self-laudation and complacency. *Good is the enemy of better, and unless a fraternity constantly strives for betterment, it deteriorates, becomes demoralized, and thus destroys itself.*

Will the alumni at their meetings look at their fraternities from the viewpoint of Ethics? Will college authorities help?

In the corps at West Point, largely because of the unwritten code of the cadets there is a morale of individual and social conduct together with a

purely intellectual morale which surpasses the morale on any fraternity-dominated campus. We need for the pursuits of civil life men of as high character as West Point produces for our Army. The splendid record of West Point for developing fine character can be duplicated by every one of our college fraternity groups, if alumni authorities in alliance with college authorities will influence the undergraduates in the right way.

May, 1935.

## Personal

Karl C. Albig, I '29, was married to Florence Schrader of Wellsville and Buffalo, New York, May 11, 1935 at Atlantic City, New Jersey. Brother Albig is employed as technical engineer for the Sinclair Refining Company at Wellsville, New York.

Stephen C. Hoyle, A '33, was married to Frances E. Sargent, Middlebury College, '34, of Barre, Vermont, June 1, 1935 at Barre, Vermont.

By reason of professional attainment, Dr. Norman W. Boyd, P '28, has been elected to membership in the Epsilon Epsilon Chapter of Omicron Kappa Upsilon of Columbia University. Brother Boyd was inducted into the society June 3, 1935 at the Medical Center of Columbia University.



# The Life Insurance Profession

By Sam P. Davis, A '21

Manager, 42nd Street Office,  
Phoenix Mutual Life Insurance Company

My business is strictly life insurance and I shall confine this article to that subject. It is such a large subject in itself that it will be difficult for me to convey to you the real depth of this business in a few hundred words. I will, therefore, endeavor to write primarily for the undergraduate or the alumnus who may be contemplating the advantages of a career in life insurance.

My own introduction to the profession of life insurance was as a salesman after having had seven years' experience in selling real estate. This previous experience has been invaluable to me but the broad contacts in our business are such that one can use to advantage all former business connections of whatever nature. Work in certain fields offers a decidedly better preparation for a life insurance career than in others, but the ultimate success to be attained nearly always depends far more upon the thinking of the individual than it does upon his previous work. His previous work may now govern his thinking and therein, in-

directly or indirectly, affect the results, but we still come back to the fact that mental attitude is tremendously important when we gauge the possibilities of a man's success in life insurance.



SAM P. DAVIS, A '21

Although having been considered successful in my previous work, I was completely dissatisfied because it did not offer to me a future that might not seriously be affected by changing conditions. Neither did it offer to me a busi-

ness which I might learn and take with me as a profession that might immediately become operative, through my own efforts, in any community in which I might choose to live in the future, either through necessity (health for example) or through desire.

I could not apply to my past business this formula: "Does it offer an increasing amount of service to an increasing number of people?" I felt that I had to find a business that would be non-seasonal, one that would offer the possibility of growing year by year towards a better objective and a business that would enable me to feel that my work in

life is worth while. Life insurance seemed to be the only institution that could hold such possibilities and at the same time offer to me an opportunity to help others in the proportion to which I could help myself.

I advise anyone to definitely stay out of the life insurance business unless it is his nature to derive enjoyment out of helping others. To be a good life insurance man, you must have this feeling so strongly that it will over-shadow the many discouragements that arise during your initial climb. Anything in life worth while has a price that must be paid, but a strong character can always overcome such normal difficulties if during the apprenticeship period, it is possible to visualize a real reward ahead.

I entered the life insurance business on January 1, 1929 and have been very proud and happy in my work ever since that day. It's a beautiful feeling to realize that you can at least earn a living, in any city in the United States, with your hat and a fountain pen. That is what I believe the life insurance business can offer to any man if he is qualified to enter the business at all and if he is willing to do the things necessary in order to become successful.

Let me briefly outline a few of the important factors in the selling of life insurance.

First comes the problem of prospecting. Any life insurance man will tell you that his success or failure hinges by at least 75 percent on his ability to master sound prospecting methods. For that reason, a large number of contacts are invaluable to the man starting

in this business, not necessarily as prospects to whom he may plan to sell life insurance, but people from whom he can get the names of logical buyers. Some men start from scratch with very few contacts but they must then acquire a very positive method of getting weekly the names of new people to whom they may go. Countless volumes have been written on this particular subject and I must omit details but it is tremendously important.

The second subject in the order of its importance is the problem of "What are you going to say when you get in front of a prospect?" "Why are you there?" "Have you a definite message to leave?" "Can you give the message quickly and in a strong way?" This, of course, is another way of saying "Your sales talk." Even though a new man has plenty of prospects, it is evident that he must have a very definite, positive method of presenting his services.

My own company has for many years believed very strongly in organized sales talks and I cannot too highly endorse the principle of planned methods for the new man in the field. They will save him many months of struggling around in the dark and will often mean the difference between his staying in the business or his going out of it.

It is surprising how few business men today actually know exactly what their life insurance is doing for them or why they have it exactly as they purchased it. In most cases, we still discover that men buy policies now and then without definite plans in regard to the distribution of the proceeds of such policies.



There is still a tremendous service to be rendered in this country by the better life insurance men and we are coming more and more to an era in which the incompetent peddler of policies will find it impossible to make a living in this business. It has been said that 15 percent of the men in the life insurance business write 85 percent of all the business written. These figures are startling but I believe that they are true.

You can, therefore, see that the problem of "What to say" when you call on a prospect still offers plenty of possibilities for the high grade man.

Third, still in the order of its importance, comes a study of "closing" after an intelligent presentation has been given. Contrary to the belief of many new men, the art of closing is not one of tricky psychology. For the man who is sincere, conscientious and enthusiastic over what he has to offer when a real improvement can be made for the estate of the man to whom he is talking, "closing" is a natural procedure. Usually, the weak closer or the one who says "My only difficulty is in closing" is the man who does not have the feeling for what he is selling. If he doesn't have that, naturally he feels weak in his interview, his prospect knows that he is weak and accordingly, he creates no desire in the mind of the prospect to do business with him. Sometimes he is naturally so weak that he dare not express his feelings.

"Closing," in simple words, is merely the art of giving a prospect an opportunity to buy as quickly as a need or desire is indicated. A new man will find it difficult to get sales if he does

not learn that it is necessary to offer his prospect an opportunity to buy as quickly as possible. That means the asking for a signature on an application.

Fourth, of course, must come a knowledge of the subject of life insurance and a knowledge of its many uses. Although it is true that one ordinarily learns these things before attempting to sell, a surprisingly small amount of your life insurance knowledge is necessary in the actual presentation of your product. Substantial men today are busy men and they are the people you wish to see. They are not interested in a long discourse on the economics of life insurance. They are more interested in a quick, direct explanation of what you can do for them. This can be told in very simple English.

Fifth, the financial opportunities in this business. This last point is probably least important of all. You should know that there is a real opportunity ahead of you, but you may rest assured that your income is entirely dependent upon how well you master the early steps of selling and of self-organization. Let me quote from the findings of Doctor Stevens from his study of 600 failures in forty-three large agencies.

His first finding was the fact—"that the men had failed because they had been unable to discipline themselves. Each year thousands of men come into the business and go out of it as failures not through an intrinsic flaw in their own makeup, nor through any flaw in the agency set-up but simply because they cannot, after a lifetime of working under imposed time control conditions,

adjust themselves to a job in which they must either discipline themselves or remain undisciplined."

Accordingly, your income will depend upon how well you can formulate a program of self-discipline for yourself, one that includes definite hours of study and definite hours of work.

A survey of the class of 1924 of Princeton University made in 1934 reveals some interesting figures. Only five of the 242 graduates are out of work. Insurance men stand first in earnings by callings, with an average income of \$8,322. Lawyers reported average earnings of \$4,222 and doctors of \$2,753. The average earnings of all were \$4,739 plus \$1,414 from investment income.

I do not know of any good life insurance man who is following a strict time control plan who is not making a good living. I know personally many million dollar producers and that they all have the same "fault" of being very hard taskmasters with themselves. They are organized at all times, they are positive in their thinking, they are proud to be life insurance men. They live life insurance, their enthusiasm is endless.

In whatever part of the country you may live, there is a real opportunity for you in the life insurance business if you are qualified for this type of work. As an outline of just a few books that will be of value to you whether you enter the life insurance business or not, but especially if you do, I would recommend highly the reading of the following:

*Life Insurance:*

Huebner—Life Insurance.

*Books to Help You Sell Life Insurance:*

Duryea—What to Say.

Duryea—When to Stop Talking.

Duryea—How to Get Action.

Speicher—The Logic of Life Insurance.

R. & R. Service Kit Book.

*Prospecting:*

Engelsman—Making Sales Contacts.

R. & R. Publications, Indianapolis—The Field of a Thousand Men.

*Business Insurance:*

Riehle—Business Insurance Sales Plan.

Seefurth—Short Course in Business Life Insurance.

*Income Insurance:*

Lovelace—House of Protection.

*Salesmanship:*

Worsham—Low Pressure Selling.

*Conduct of Life:*

Vash Young—A Fortune to Share.

Vash Young—Let's Start Over Again.

Danforth—I Dare You.

Webb & Morgan—Strategy in Handling People.

*Miscellaneous:*

Douglas—Magnificent Obsession.

Pitkin—Psychology of Achievement.

In conclusion, I pass on to you advice that will be far more valuable to you than anything else I have covered in this article because if you accept my suggestion, you will be with an agency or a company that will carefully guide your future education.

It is my belief that the most vital point which will determine your future success or failure, if you consider coming into the life insurance business, is the choice of a company or an agency which furnishes a very complete and adequate training to you before you ever start in the field. By this I do not mean the giving to you of a few books. I mean a definite training program under men whose duty it is to drill and work with you until you are able to find yourself in production.

Were I entering the business untrained today, in any community, know-

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# What Now, K D R?

By Edwin R. Fisher, A '36

AMERICAN COLLEGES and Universities have been undergoing a change during the last six years, which have brought many new problems to confront the fraternities on their campuses. Perhaps many of the undergraduates have been too closely associated with the fraternities to realize these changes and their implications.

It seems fitting that after thirty years the fraternity ought to look back upon its past and see just how far it has come down the ideal fraternity row. The active members cannot see this as well

as the older alumni. To them it seems that the fraternity has made many big steps towards realizing the ideals which the founders laid down for the fraternity. A lot of credit should go to the individuals who labored for the advancement of the chapter. Perhaps they didn't see just what they were trying to accomplish, but at the present time we can see how they contributed to the fraternity welfare.

Fraternities have long been recognized as the greatest socializing forces in our educational institutions. The only problem arising out of this is that

they have not functioned at maximum efficiency. The only way to remedy this inefficiency is for the college and the

fraternity to work together in harmony, because both institutions exist for the same purpose—to train and shape the personality, character, and intellect of the men they contact. Fraternities have in the past been democratic bodies capable of self-government. They have ceased to be such organizations because they have been resting upon past laurels, and instead of keeping up with advancing times



EDWIN R. FISHER, A '36

they have sunk into eating clubs, social clubs, and political organizations for the furthering of the interest of certain members in campus activities. The fraternities have lost sight of the ideals of brotherhood, good fellowship, companionship, loyalty, character development, and honor which brought them into existence. We need to bring ourselves up to date and make fraternal experience more vital and meaningful so that fraternity justifies itself in the eyes of graduated brothers and makes fraternity a necessity and not just a luxury.

During the depression many fellows have joined fraternities because a promise of work at the chapter house was made to them. This knocks fraternities from the pedestal of idealism and makes it a business proposition. Prospective members sell out to the highest bidder. In adopting this system fraternities have defeated themselves in that they have become a means to an end and not an end in itself. This commercialization of the fraternity has thrown a great pressure on other members who have really been forced to contribute to the financial help of their less fortunate brothers. Even in these times of depression a reorganization of fraternity management could reduce the costs of running the house and board departments.

Men of experience seem to feel that the only way to overcome inefficient house management and the high cost of maintenance is to stop employing half the house to render inefficient service. Every chapter house ought to have a couple living at the house all year round to act as cook, chamber help, porter and janitor. The only paid jobs in the house would then be the manager, steward, and the waiters. Under this system the fraternity house would be a cleaner, healthier, and less costly place to live in.

Co-operative buying is another important change advocated by business men. Under this system a competent purchasing agent would be maintained by all the fraternities on campus. His duties would be to buy as intelligently and economically as possible the food needed by the fraternities. House

stewards are not lazy and incompetent, but they do lack the time to really attend the job as it requires to be tended. The books of the purchasing agent would be audited by the college every month and each fraternity would have to have its bills paid in cash at the end of each month.

Fraternity bills should not be payable to the house manager but collected by an alumni committee. This committee should collect all money and pay all bills. This would eliminate the unpleasant and embarrassing task of continually asking the fellows for money which the house manager has to do now. This alumni committee would be in close enough contact with college officials that all bills would be paid with the regularity with which college bills are paid.

This financial plan is one step towards bringing the fraternities up to date. If we try to make a fraternity a democratic socializing agency it must work for the good of all and help all, not just a few. That leads to the problem of fraternity size. At the present, in order to pay the high running expenses and maintain an elaborate house, the membership had to be large. This has resulted in cliques and the loss of the socializing and democratic force of the organization. People with experience in club and fraternity work advocate a membership of between thirty and thirty-five. Smaller numbers require too much from each individual and a larger group results in discord.

For the past decade it has been the smart thing for college students to be cynical about life, religion, ideals, etc.

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## Recommendations for Rushing

No chapter has ever found itself in the utopian position of having a sufficiently large and desirable prospect list at the beginning of rushing season each fall. With the aim of assisting all chapters to build up such lists during the summer months, all alumni and active members are urged to send the names of their friends and relatives who expect to matriculate at colleges at which one of our chapters are located to: R. M. SAVAGE, 57 COURT STREET, MIDDLEBURY, VERMONT. MAN POWER IS THE CRYING NEED OF ALL FRATERNITIES! HELP EXTEND THE INFLUENCE OF KAPPA DELTA RHO BY SENDING IN YOUR RECOMMENDATIONS TODAY.

I recommend the following men as prospective members of Kappa Delta Rho:

Name .....  
Address .....  
Will matriculate at.....University-College this fall.  
Remarks .....  
.....  
.....

1

Name .....  
Address .....  
Will matriculate at.....University-College this fall.  
Remarks .....  
.....  
.....

1

Name .....  
Address .....  
Will matriculate at.....University-College this fall.  
Remarks .....  
.....  
.....

1

Name .....  
Address .....  
Will matriculate at.....University-College this fall.  
Remarks .....  
.....  
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# Activities at Nu

By Frank Fitch, '38

EVERY fraternity knows the value of getting their men interested and participating in extra-curricular activities. Nu Chapter, at Indiana University, has made a special effort to get its men out over the campus in the various activities during the past year and has succeeded to a fairly high degree. The result of finding out what particular line the freshman pledge is interested in and helping him get into that phase of activity has a two-fold benefit. First it keeps the man interested in his school work, for it offers recreation along the line he is most interested in. Secondly, it brings recognition and in many instances honor not only to the student, but to the fraternity as a whole. The entering of extra-curricular activities cannot be over-stressed, particularly in the freshmen group, as it provides a means for getting the fraternity well known over the campus.

Nu has not neglected the scholastic side of the picture as is shown by our excellent rating among the other fraternities on the campus. Fred Miller '29, made one of the highest grades in the university last semester. Through his excellent scholastic record, he has been able to hold a full time assistantship in the organic chemistry laboratory for three consecutive years. Miller will receive his doctor's degree this year in chemistry.

Ernst Fredrich Brockman '37, has a record for extra-curricula activity that is indeed enviable. He was sophomore football manager, a member of Skull

and Crescent, a member of Scabbard and Blade, and supply sergeant of Pershing Rifles. He was recently pledged to Alpha Phi Omega, National scouting honorary.

Howard Woods '35 (fig. 1), was awarded an "I" for his splendid work in wrestling. Woods was on the team both in 1933 and 1934, when Indiana won the Big Ten championships.

Dwight Mauck '36 (fig. 2), is second lieutenant in the advanced military unit of the university. He was also elected to Sigma Gamma Epsilon, national geology honorary.

John Ling '38 (fig. 3), has shown excellent form on the baseball diamond this spring with the freshman team.

Pledge Harley Cosby '38 (fig. 4), along with Brother Frank Fitch '38, was elected to membership in Skull and Crescent, national sophomore honorary.

Robert Lusk '38, Pledge Harley Cosby '38, and Clifford Myers '36 (fig. 5), are members of the University Glee Club. Cosby had a prominent part in "No, No, Nannette," a musical comedy staged by the university.

Bernard Aukerman '37 (fig. 6), has done some good work for the chapter in tennis this spring.

Activity is essential to the life of any fraternity if it is to continue and succeed. In the words of Bovee it is well summed up, namely, "What man knows should find expression in what he does. —The chief value of superior knowledge is that it leads to a performing manhood."





# ACTIVITIES AT NU

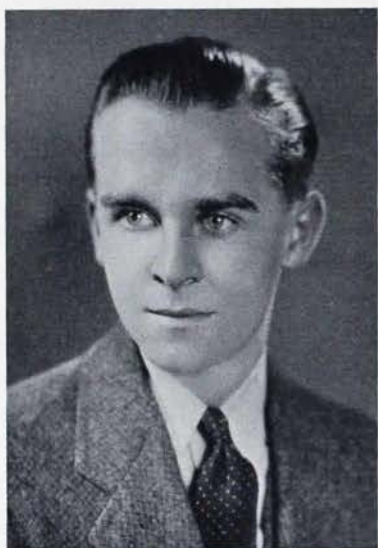


# Chapters

## Alpha of Middlebury, Vt.

### ELECTION

ALPHA elected officers who are to guide the destiny of the chapter for the following year on May 6. William Finigan '36 was unanimously elected consul. Brother Finigan has been active in cross country; a member of the Liberal Club; and junior promenade chairman. Robert Brown '36 was elected senior tribune; Philip Brown '37, junior tribune; Peter Newton '36, praetor;



CONSUL FINIGAN

Sidney White '36, pontifex; Paul Guarnaccia '37, centurion; Robert Leonard '37, propraetor; and Marcus Berman, bibliothecarius.

### SOCIAL

On May 4, the annual formal dance was held at the Middlebury Inn. The

decorations were in keeping with the general tone of the dance. Credit for such a pleasant evening, good orchestra and smooth management belongs to Richard Cushing '35, a most competent social chairman.

### ACTIVITIES

Clifford Conklin '36 was elected advertising manager of the *Middlebury Campus* for the ensuing year.

Philip Mathewson '35 and Robert Brown '36 were elected to the Blue Key society.

John Avery '36 was elected president of the Liberal Club.

Brothers Leonard '37, Fisher '36 and Avery '36 were elected to the English Club.

### ATHLETICS

The race for the trophy of trophies in the intramural athletics drew to a rapid close with K P in first place. We held the lead during the entire year but were hard pressed by DKE all year long. Our score for the year was second in golf; first in volleyball; first in basketball; tie for third in hockey and winter sports; tie for second in track; and first in handball and board track relay.

The championship Alpha basketball team played a two-game tie with the Sigma Nu fraternity of the University of Vermont for the intramural championship of the state.

Members of Alpha concluded a successful year in varsity sports. Arnold LaForce '35 captained the tennis team through a successful season, assisted by



Philip Brown '37. Conrad Hoehn '36 and Joseph Zawistoski '35 made their marks on the baseball team, at the first and second sacks respectively. The Middlebury track team had a record year. Captain Philip Mathewson '35 did excellent work in the high hurdles until injured in the Wesleyan meet. Paul Foster '37 and Douglas Hall '36 also turned in fine records for the track team. Roland Johnson '38 was a member of the golf team.—EDWIN R. FISHER.

## Beta of Ithaca, N. Y.

### RUSHING

BETA has worked hard this term in order to secure a number of men worthy of joining the ranks of true K. D. R.'s, but she has not been as successful as in former years. However, Beta did succeed in finding two men worthy of pledgeship, Nelson Moore and Allan Cole. Both Pledges Moore and Cole are registered in the class of '38 in the Ag school. Moore hails from the vicinity of Norwich, New York, and Cole hails from Gasport, New York. Both men seem very promising, and Beta expects much from them.

### INITIATION

The Spring initiation was held Tuesday, May 14, and one pledge, George Crowther '37, was initiated. Beta had expected to initiate more than one man this term, but due to unforeseen circumstances, the remaining pledges were forced to postpone their initiation until the Fall term. Monty Miller '36, consul, presided over the initiation, and he is to be commended for the fine manner

in which he conducted his first ceremony.

### ATHLETICS

Our intramural representatives in the softball and horseshoe pitching leagues started off with a "bang," but petered out near the end of the season.

The softball team won the first game hands down, and the prospects of winning the league pennant looked very hopeful, but, unfortunately, we lost the two succeeding games by close scores, and our chances were ruined.

The horseshoe pitching team was much more successful, however, winning four straight matches to cinch the league title. However, the team was eliminated in a final play-off match with Alpha Zeta.

Ted Booss '35 recently won his letter by virtue of his prowess on the pistol team.

Bob Crary '36 has been highly successful in pole vaulting and just missed getting his letter in the Penn meet.

Phil MacEachron '35, captain of the lacross, is high scorer for his team despite the fact that he is "on the spot" every game.

Matt Jordan '35 is the regular short-stop on the varsity nine, and he sure is having a big season of it.

Art Schwab '36 is rowing in No. 7 position for the varsity 150 lb. crew.

### CORNELL DAY

Over the week-end of May 10, 11, and 12 the second annual Cornell Day was held here on the campus. Beta did her share by entertaining five guests: Nelson Bryant and Howard Cobb,

Greene, New York; Bob Harris and George Freese, Auburn, New York; and Bob Keller from Plainfield, New Jersey.

The guests were capably entertained by the brothers as well as by members of the university, who conducted them on tours about the campus. The whole affair was climaxed by a ball at Willard Straight Hall, which was thoroughly enjoyed by all who attended.

### SOCIAL

Beta has enjoyed herself to the fullest extent this year along the lines of social affairs. After having a series of ever-popular "vic" dances, the social events of the year were climaxed by a house party held on the week-end of May 18. This party was a huge success, and was thoroughly enjoyed by everyone. Ferguson and his orchestra, from Penn Yan, was one of the finest and smoothest orchestras ever to invade the Beta chapter.

### ACTIVITIES

On Sunday, May 19, Phil MacEachron announced the engagement of Brother Seiffert '35 to Miss Jean Briggs '36, a member of Delta Gamma sorority.

George Lawrence '36, managing editor of the *Cornell Daily Sun*, has been elected a member of Quill and Dagger, senior honorary society.

Dick Rogers '37, a compet in the Dramatic Club, seems to be making great progress along the lines of dramatic production, and we soon hope to see his name among the list of members.—

WILLARD GREGORY.

## Gamma of Albany, N. Y.

### TWENTIETH ANNIVERSARY

THIS year Gamma Chapter is celebrating its twentieth anniversary, commemorating twenty years of Kappa Delta Rho men's active participation in collegiate life at New York State College for Teachers. Founded on June 10, 1915, Gamma has progressed in every respect, until now she holds one of the most prominent positions on the campus, both scholastically and socially. The event



GEORGE BANCROFT

was observed on Sunday, May 19, with the induction of the following officers: Consul, George Bancroft '36; senior tribune, Karl D. Ebers '36; junior tribune, John Deno '37; quaestor, Fred Dexter '37; praetor, Ralph Van Horn '37; propraetor, Warren Densmore '38; pontifex, Edward Reynolds '38; centurion, Paul Dittman '38; custodian, John O'Brien '38.

Following the formal meeting a banquet was enjoyed by alumni and active members of the fraternity at the Madison Manor House. Included among the guests were: Dr. A. R. Brubacher, honorary member and president of State College; William French '29; Ray Sullivan '29; Roger Bancroft '34; Robert Rankins '32; George Hisert '33; Ivan Campbell '29. Brother Savage of Alpha Chapter, executive secretary



of the National organization and Brother Boyd of Rho Chapter, treasurer, attended the banquet, reporting on the general condition of the fraternity.

Frank Hardmeyer '36, general chairman of the celebration, acted as toastmaster, introducing the following speakers from the various classes: Edward Reynolds '38; Fred Dexter '37; George Bancroft '36, and Dan Van Leuvan, the retiring consul.

### GRADUATION

Eight brothers of Gamma Chapter will be graduated from State College in June, including Wilfred Allard, Charles Atwell, Alexander Jadick, William Jones, Donald Packard, George Pratt, Robert Rafferty, and Dan Van Leuvan.

Those who have obtained positions are: Brother Allard, who will teach French at Walden; Brother Jadick, who will teach commerce at Eldred; Brother Jones, who will teach English and coach at East Springfield; Brother Pratt, who will teach French and history at Canaseraga, and Brother Van Leuvan, who will teach history and journalism at Willsboro.

### ATHLETICS

State College recently opened its spring sports season with Gamma men active in tennis and baseball. Frank Hardmeyer '36, is captain of this year's tennis team and is manager for next year. Wilfred Allard '35, George Decker '36, and George Bancroft '36 are varsity members; Brother Decker is captain of the 1935-36 tennis team. Brother William Young '37, in the outfield and Pledge Paul Schmidtz '38, in the pitcher's box are Gamma's represen-

tatives on State's baseball nine. Thomas Barrington '37, was elected manager for the intramural association for the ensuing year.

George Bancroft, Gamma's all-around athlete, will serve next year as the captain of State's basketball quintet. Brother Bancroft has been a varsity man for three years and was freshman basketball coach this year. Through his splendid playing, Brother Bancroft was largely responsible for State's most successful basketball season this winter.

### SPRING DANCE

Thirty couples, both actives and alumni, enjoyed the music of Lew Rider and his orchestra at the annual spring formal conducted at the chapter house on Friday, May 3. William Baker '36, general chairman, was assisted by the following heads of the various committees: George Bancroft, Karl Ebers, Fred Dexter, Edward Sabol, John Deno, and Warren Densmore. Mr. and Mrs. Edward L. Cooper were the faculty guests of the evening.

### MOVING-UP DAY

The annual Moving-up Day at State College once more proved the prominence of Gamma men in State's extracurricular activities. Three of the eight members of the 1935-36 Myskania, senior honorary society, are members of Gamma Chapter. These are Paul Bulger, who was also elected president of the student association, Karl D. Ebers, and Frank Hardmeyer. Brother Ebers was elected editor-in-chief of the *State College News*; Brother Hardmeyer was elected president of his class in its final year here.

Fred Dexter '37, was advanced to the position of assistant news editor on the *State College News* board. John Deno '37, will serve as associate business manager. Warren Densmore '38, was promoted to the editorial staff as a reporter. William Baker '36, was appointed sports editor of the *Pedagogue*, college year book.

Paul Dittman '38, was the freshman speaker for Moving-up Day.

### ELECTIONS

In class and collegiate elections, men of Gamma faired extremely well. John Deno '37, was elected vice-president of the student association; Brother Deno was secretary this year. The class of 1936 chose Karl D. Ebers representative on the finance board and George Bancroft representative on men's athletic council. The class of 1937 elected Pledge Thomas Meehan vice-president, Edward Hulihan to the men's athletic council, and Edward Sabol, men's manager for athletics. Edward Reynolds will represent the class of 1938 as men's athletic manager and John O'Brien as representative on the athletic council.

"College House," the only men's group house on the campus, chose three Gamma men to head their organization, Paul Bulger, manager; Michael Griffin '36, president, and Thomas Barrington '37, vice-president.

### NEWS NOTES

Gamma Chapter welcomes Joseph Vidmar '38, into pledge membership. Athletic accomplishments are his; Pledge Vidmar is active in the track team.

Pledge Frederick Byrnes '37, has been informed unofficially that he has

received a commission to Annapolis.—  
WARREN DENSMORE.

## Delta of Hamilton, N. Y.

### ATHLETICS

JOSEPH CHOBORDA '37, after earning his letter on the basketball court, is now first-string third sacker on the varsity diamond. Joe, one of the lightest men on the team, is one of its heaviest sluggers, cracking out extra base hits with great regularity. Jen Cameron '35, is finally coming into his own as catcher, and has seen a great deal of action so far this season. With the end of spring football practice, where Andy Kerr has been priming him as next season's regular quarterback of the Red Raiders, George Vadas '37, has turned his athletic ability to baseball, too, and will probably be a letter man.

Harold "Chauncey" Malcolm, and Harry Colwell, seniors, are in the starting line-up of the lacrosse team. Fred Horner '36, Bob Overton, and Les Wright, both sophomores, are capable reserve men, while Johnny Muller cavorts with the green-lidders.

Dick Hancock '38, is potentially one of the greatest long distance runners Colgate has seen in many a year. In two successive days, he set a new intramural record for the mile, and then crossed the finish line in that event with a lead of more than half a lap over the nearest competitor in a freshman meet with the University School, of Shaker Heights, Ohio.

Dick Strong, also '38, made a trip to Ithaca recently with the frosh tennis team for a match there with the Cornell cubs.



## INTRAMURALS

Delta is represented at present on the intramural soft ball diamond, the tennis court, and the horseshoe pits. All the house teams are having a fairly successful spring season.

Burton Plumb and Charlie Laffin lost, by a close decision of the judges, in the finals of the intramural debate competition to the representatives of Phi Delta Theta.

## ELECTION

At the election of minor officers for the chapter, held on the Wednesday after the Spring vacation, the following



CONSUL PLUMB

men were chosen for these offices: Albert F. Ford, pontifex and propraetor; Fred Horner, centurion; Burton Plumb, house's Member in the Executive Council of the Students' Association; John D. Thomas, Pan-Hellenic Council representative; Robert Overton, intramural manager; Bryon H.

Collins, praetor; Henry E. Arnsdorf, sophomore member of the House Executive Council; George M. Vadas, member at large of the Executive Council; Edgar Somerville and Morris Evans, junior and sophomore members of the Social Committee, respectively; and Ralph Browning and Richard Hancock, junior and sophomore members of the Rushing Committee.

## ACTIVITIES

Jasper V. Garland, N '26, now the Colgate debate coach, was elected chairman of the New York State Debate Coaches' Conference for the next year, at a recent meeting held in Albany. Jack's ability is in large part responsible for the success of the Maroon forensic teams.

Charles W. Laffin, Jr., and George J. Carmichael, Jr., seniors, were given student activities awards at a recent meeting of the student body. Charlie has been feature editor of the *Maroon* for the past year, and treasurer of the Colgate Christian Association. George was a member of all three major publication boards, and was sports editor of the *Salmagundi*.

Harry Colwell '35, after two years in the varsity glee club, has been pledged and initiated into Mu Pi Delta, national musical fraternity. Burton Plumb is the new sports editor of the *Salmagundi*, and is vice-president of the Colgate Christian Association. Eddie Betzig, editor-in-chief of the *Maroon* just tapped for membership in Konosionim, senior honorary society, is intercollegiate representative of the Christian Association.

At a reorganization of Pi Delta Epsilon, national journalistic fraternity, held after the recent annual Publications Banquet, Edward Betzig was elected vice-president, and Burton Plumb, secretary-treasurer, of the Colgate chapter. Five other K. D. R.'s were present at the meeting.

## SOCIAL

Social life, so dormant for the past few months, sprang into being again at

Colgate on the week-end of May 3-4. The occasion was Junior Prom. Over thirty couples, including several alumni, attended the party, one of the largest ever given at the chapter house. Rain forced the cancellation of the athletics set for Saturday, to the disgust of the would-be watchers, but to the obvious relief of the athletes taking in the affair. Tone Marlowe's band furnished the dance music at the K Δ P house.

ALBERT F. FORD.

## Epsilon of Franklin, Ind.

### INITIATION

EPSILON announces the initiation of three new brothers. They are: Wilson Shopp '36, Joseph Dodd '36, and Max Hardin '38. Several pledges are looking forward to entering the brotherhood in the fall.

### NEW HOUSE

There are probably many ways of measuring the growing strength of an organization, and Epsilon is now showing her power and activity by acquiring a new house that is much bigger and better than the one she now occupies. Since Epsilon's existence, she has had three homes. The first was very small; and one of the local alumni members in speaking of it said, "Snow drifted in through the cracks and froze our feet." He went ahead to tell of the struggle the men in the house had to keep things going; his story was fascinating, revealing the spirit of the organization and the fellows as it did.

The same men who were in the first small house were the ones who built up the chapter and moved to a finer home.

Now, we present fellows feel glad that we can secure an even more appropriately large house to pass on to our successors.

### ACTIVITIES

Almost everyone around the house has done something or other in the last few days that is worthy of mention. In compensation probably, many Epsilon men are being honored. Archie West, the business manager of the *Almanack* (the yearbook), and Ralph French, editor of the *Franklin* (the paper of the college), have both been praised for their work of the past year. Gene Kellams was chosen as one of the "representative men" of the campus, and so on.

### ATHLETICS

Varsity sports are drawing to a close, but still several fellows are in either baseball or some field-meet sport. In the intramurals, Kappa Delta Rho is yet leading, though the track and field events were snatched away from her; she is determined to permanently keep the intramural cup.

### SOCIAL

Several stag parties have been held to hurry along rushing, but otherwise there have been no social activities to speak of. It is planned to have a big spring-drive dance in a couple of weeks; perhaps this will take the form of a house-warming in the new fraternity home.

### ELECTIONS

May 24, the election of officers for 1935-36 took place. The brothers put in office are as follows: Consul, Archie West; senior tribune, Ralph French; junior tribune, Wayne Kellams; praetor, Max Hardin; propaetor, Lyman



Lutes; quaestor, Ralph Isselhardt; centurion, Wilson Shopp; pontifex, Joseph Dodd.—LYMAN LUTES.

## Eta of Champaign, Ill.

### INITIATION

SUNDAY, April 14, 1935, Eta held initiation ceremonies for five of our pledges. They are: John Buck '36, Beardstown, Illinois, a junior in the civil engineering school and a member of the honorary civil engineering fraternity, Chi Epsilon; Richard Hammerquist '37, Moline, Illinois, a sophomore in the electrical engineering school; and three freshmen, Rodger Burrill '38, Rivergrove, Illinois; Harry Hoogstraal '38, Chicago, Illinois and Wilbur Haag '38, Chicago, Illinois.

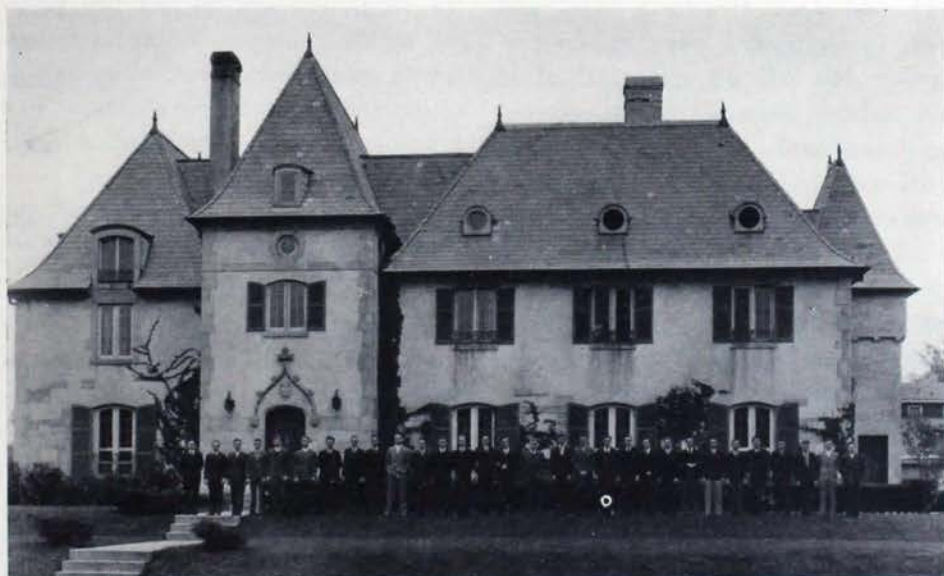
Eta has remaining eight pledges, four of whom are new. Edward Shrubbs '38, Chicago, Illinois; Bill Locke '38, Har-

risburg, Illinois; Robert Gibson '38, Chicago, Illinois; and Frank Trough '38 of Gilman, Illinois are the new pledges.

We are working hard here at Eta, trying to get as many good men as possible, and with the new rushing season coming soon, we expect to make a good showing. If the alumni have any prospects for pledges, they should communicate with Leonard Ziehm immediately. His summer address is 5255 W. Berteau, Chicago, Illinois.

### ELECTION

"Len" Ziehm '36 has taken over the responsibilities of Eta's consul. He succeeds Jim Rosborough, retiring consul, who will be graduated this June. Other officers elected are: Jay Prillaman '36, senior tribune; Robert Partlow '37, junior tribune; Harry Hynd '38, praetor; Harold Jester '37, propraetor; O. D. Roberts '36, quaestor; Robert Mitchell '38, pontifex; Rodger Burrill



ETA'S HOME AND MEMBERS

'38 centurion; and Richard Luders '36, custodian. Co-rushing chairmen for the next year will be Len Ziehm and Hal Jester, and Gene Strawn was chosen for the position of social chairman.

### SOCIAL

May 4, the chapter held a Spring Formal Dinner Dance and it turned out to be a great success. Thirty-two couples were present and the alumni who attended are Al Whitlock, Howie Benson, Ray and Mrs. Iden, Milt Igle-



READY FOR THE DANCE

hart, and Jack Degette. Capt. and Mrs. C. C. Strawn were chaperones. Brother Mitchell '38 of the school of architecture planned and supervised the decorations. The house was decorated with large black and white triangles of crepe paper. That was a job. Over three thousand thumb-tacks were used. We were fortunate in having Bill Fryar and his orchestra from Gary, Indiana for the occasion. It was the first time he had played on the Illinois campus and according to many present, he is one of the best ever to have played down here for a campus dance. Brother Hoogstraal took the accompanying picture of the decorations.

### ATHLETICS

Kappa Delta Rho is well represented in intramural sports here at Illinois. Her baseball team is going to town in a big way and is now tied for championship of Division I with Phi Sigma Kappa. The excellent pitching of Bob Aurand '38 and the good support of the team has shown great results. The hitting has been exceptionally good and the errors few. The tie-off will be played in a few days and we are anticipating success with our eyes on the university championship. The players on Eta's team are: Burrill '38, Schacht '35, Toman '35, Aurand '38, Strode '35, Ziehm '36, Partlow '37, Schrubbs '37, Prillaman '36, and Vernon '37.

John Vernon '37, fought his way through the intramural wrestling contestants to win the second place intramural wrestling trophy in the 175-pound (cruiser weight) class.

Jim Rosborough '35 and Harry Hynd '38, O. D. Roberts '36 and Bill Locke '38 are Eta's entrants for the intramural spring tennis tournament. We are justified in believing that we shall fare well in tennis with these men out there fighting for us.

Harry Hynd is a member of the freshman tennis squad and he has an excellent chance to win his numerals.

### INTERSCHOLASTICS

May 17 and 18 was interscholastics week-end and entertainment was provided by the university for those who came. On Friday the Illinois legislature was here and the military department turned out in all its splendor to give a parade composed of all the military units, which came to a total of over



3,000 men. Saturday night the university circus was held and it afforded a great deal of amusement for those who went to it.

We had quite a few men staying here at the chapter house, and we have signed up some good men for next year.

Those alumni present were Al Whitlock, Roy Hilligose, and Charles Dalton. Al and Roy are from Chicago, and Dalton is from Willmette, Illinois.

### MOTHER'S DAY

Mother's Day banquet was held here at the chapter house, Sunday, May 12. Our mothers were well represented, and we did our best to make it a real Mother's Day for them. Many of the mothers found interest in the university rock and flower gardens. Almost all of the flowers were in full bloom. The University Concert Orchestra gave a concert and the chimes in the belfry of the old Law Building were played for their benefit.

### GRADUATES

Eta will lose six good men this June, but we feel certain that they will carry on out of school as well as they did in school. They have been campus leaders and have done a great deal for Kappa Delta Rho on the Illinois campus. Jim Rosborough and John Schacht have been campus celebrities all through their four years down here. Jim is a member of Ma-Wan-Da, Sachem, Phi Eta Sigma, he was senior intramural manager, was a member of the athletic council and of Band of X. John is a member of Ma-Wan-Da, Phi Eta Sigma, Sigma Delta Chi, he was the *Daily Illini* sports edi-

tor, and was on the sophomore Cotillion committee. Other seniors to graduate are: Robert Wiese, who was a member of the Interfraternity Council, *Daily Illini* staff and of the Second Regimental Band; Carl Ekstrom; Everett Wagner and Howard Hannapel.

### VISITORS

We are glad to announce that brothers McIntyre '35 and Anderson '32 of Theta chapter at Purdue have made a visit to Eta during the course of this semester.—HAROLD JESTER.

## Iota of Lewisburg, Pa.

### INITIATION

A FORMAL initiation was held May 2, 1935, at which Donald P. Bean '36 was formally inducted into the Iota Chapter. Iota feels that Brother Bean will be a worthy brother as he is an outstanding member of his class.

### HOUSE

With the cooperation of all the members this year the condition of the house has been greatly improved in respect to inward as well as outward appearances. Several of the rooms have been replastered, papered, and painted. A new floor was also laid in one of the rooms. All of this work was done by the members of the house the only cost being the cost of material. The outward appearance of the house was greatly improved by tearing down the old building in the rear of the house and the regrading of the lawn.

### ACTIVITIES

Brother Iveson has been very successfully managing the track team with

the aid of Pledges Bonn and Autenrieth as assistants. It looks as though the management of the track team will be kept in the house for a few more years.

Brother Rohr has also done very well as advertising manager of the "Cap and Dagger," the schools dramatic organization.

### ATHLETICS

In varsity sports Brother Bean is again "number one man" on the golf team. Although the team as a whole has not been so successful Bean has been able to win the majority of his matches. At a recent meeting of the golf team Bean was elected captain for next year.

### INTRAMURALS

Iota was nosed out in the finals in volleyball this year in some very close games, but we are now in first place in the softball league. We have only two more games to play and if the impossible did happen we would still be in the finals, with a very good chance of winning the cup.

In the intramural track meet this week Iota was not able to obtain a place as a team although we did win several events and place in several others. The outstanding event of the meet was when Pledge Worth won the two-mile race over a large field that included varsity material.

### GENERAL

Brother Iveson was elected consul at the last formal meeting of the chapter for the next school year.

Symposium will be held at the chapter house June 8, 1935. Iota expects

to initiate at least six members into the fraternity at that time.

Iota's outlook for next year is fairly good with rushing well under way.—

JOHN F. WORTH.

## Kappa of Columbus, Ohio

### INITIATION

KAPPA announces the initiation of five new men into her ranks on April 27, 1935. These new men are: Richard A. Christian '38, Canton, Ohio; William L. Craver '37, Martins Ferry, Ohio; Carl B. Cronk '38, Lakewood, Ohio; Robert M. Lewis '38, Dayton, Ohio; and Max C. Weaver '36, Bradford, Ohio. After the formal initiation, which was held on April 27 at 11:00 o'clock p.m., the five new initiates with the president and two alumni went out to celebrate the occasion. On the way home an unavoidable collision occurred in which all miraculously escaped injury.

### ELECTION

Election of officers was held at the first formal meeting. Thomas Simmons was elected consul; Richard Christian, junior and senior tribune; Carl Cronk, quaestor; Robert Lewis, praetor and pro-praetor; Max Weaver, centurion; and William Craver, pontifex.



CONSUL SIMMONS



## ACTIVITIES

Max Weaver is quite an accomplished musician. He has a band of his own and has various engagements for the summer. He plays in the present University band. In 1926, he won the ping-pong championship at Ohio State.

Carl Cronk is on the freshmen polo team and has good hopes of being a polo star within the next couple of years. Carl is also entitled to the Interfraternity Pledge Council Key.

Anthony Brown, one of our pledges, has entered the tennis matches with the idea of bettering his game so that he can try for the tennis team next year.

## ALUMNI

For our Founder's Day Dance and Banquet we had a representation of thirty. The dance was held on the 18th, and the dinner the following noon.—  
ROBERT M. LEWIS.

## Nu of Bloomington, Ind.

Nu Chapter feels that it has ended one of the most successful years in its history. The chapter is represented in every worth while activity on the campus and things are looking bright for next year.

## ACTIVITIES

Nu has had some of her men elected to membership in some of the local honoraries recently. Frank Fitch '38, and Pledge Harley Cosby '38, were elected to membership in Skull and Crescent, national sophomore honorary fraternity.

Brother Ernst Brockman '37, and Pledge Thomas Campbell were pledged

to Alpha Phi Omega, national scout fraternity.

Brother Fred Miller '29, received his Ph.D. in chemistry this spring.

Brother Charles Fair was appointed sophomore assistant editor for the *Arbutus*, university year book, and was a member of Der Deutscher Verein, honorary German club.

## ELECTION

Mayer Maloney '36, who is a student in the School of Business Administration, was recently elected to the office of consul. Maloney is making great plans for next year and with him as our leader we feel sure that they will be realized. Other officers who were elected were: Senior tribune, Dwight Mauck '36; junior tribune, Clifford Meyers '35; praetor, Charles Fair '37; propraetor, Frank Fitch '38; quaestor, Bernard Aukerman '37; pontifex, Robert Lusk '38; centurion, John Wilson '38; custodian, E. Frederick Brockman '37.



MAYER MALONEY

## SOCIAL

Nu entertained over seventy guests on May 12 with its annual Mother's Day dinner. The table decorations were carried out in spring flowers with blue and gold the predominant colors. Corsages were given to each of the mothers in attendance. A good time was had by all and the dinner and open house served as a good means of getting our parents better acquainted.

On May 18, we held an elaborate spring dance that closed our social season with a bang. The house was beautifully decorated with spring flowers, while the yard was decorated with lattice work and garden furniture. The center of the yard had a large fountain that was illuminated indirectly with colored lights. Japanese lanterns that had been strung over the yard offered a romantic setting that seemed to please everyone. Crawford-Huffmans band did an excellent job of providing sweet music and all in all it was a glorious climax for our social season.

### ATHLETICS

Nu won the league championship this year in intramural hard baseball and copped the league championship in intramural volleyball.

Howard Woods '35, Nu's representative on the varsity's wrestling team has been awarded his "I" in the sport.

Harley Cosby '38, and John Ling '38, were our representatives on the freshman baseball team.—FRANK FITCH.

## Xi of Waterville, Me.

### ACTIVITIES

THE results of the recent class elections placed Len Mahoney '37 vice-president of the junior class. The elections to the *Echo*, the college paper, will have to be run over again due to some discrepancy. Kappa Delta Rho is going to make a concerted drive to advance all its seven members to the next notch. Andy Mellen '36 is right in line for the position of editor-in-chief. Ed Buyniski '35, in a recent snapshot contest sponsored

by the Camera Club, won the distinction of submitting the best photograph. Xi is to be well represented in the trip to Europe taken by the Colby White Mules, the college dance band. Alden Belyea '36, manager, and Wilfred Combellack '37, saxophonist, are going to have the opportunity to take this trip.

### ATHLETICS

We were the undisputed champions in the recent intramural volleyball loop by virtue of our eight wins and no losses. Tut Thompson '37 has been playing a consistent game on the varsity golf squad and recently made the trip to Watertown, Massachusetts to compete in the New England intercollegiate championship. Ed Buyniski '35 has proved to be a mainstay on the varsity track team, specializing in relays and dashes. We have an excellent high-jumper and pole vaulter in the person of Robert Marshall '37. Clevis Lavery '38 and Pledges George Vose and Brin Russell, both of '38, are up and coming members of the freshman track team. Pledge Dick Currier '38 has played a remarkable game on the varsity tennis team and is now number three man. Alden Belyea '36 has been appointed senior manager of the varsity football team, and Frank Mellen '38, sophomore manager. Pledge Fred Oleson '38 was manager of the freshman basketball team during the past season.

### ELECTION

The spring elections of officers for next year were held two weeks ago. The results: Consul, Ed Kyle; senior tribune, Andy Mellen; junior tribune, Alden Belyea; quaestor, James Stineford;



praetor, Hugh Gilman, house custodian, Tut Thompson; centurion, Fred Call; and propraetor, Frank Mellen.

### SOCIAL

On Sunday, May 12, Xi established a new precedent at Colby, which will soon be imitated by the other college fraternities. From the mind of Felix Patch '35 sprung the idea of holding a faculty tea. Plans were made accordingly and was attended by about fifty faculty members and their wives, who praised highly the spirit and worth of Kappa Delta Rho. Of increasing moment is the annual spring dance, which is to be held at the chapter house on Friday, the 24th. For this occasion, we have secured Tad Reed and his Villa Rica Orchestra. Incidentally, this will be his second New England appearance, having played heretofore only in the southern states.

### SCHOLARSHIP

Pledge Roger Rhoades '35 has been elected to Phi Beta Kappa. Six Kappa Deltas attained the distinction of the Dean's List: Roger Rhoades '35; Andy Mellen '36; Irv Gammon '37; Wilfred Combellack '37; Frank Mellen '38; and Fred Oleson '38.

### GENERAL

A drive is being made to secure a maximum number of roomers in the house next year. At present, the results have been very good.—FRANK MELLEN.

## Pi of Gettysburg, Pa.

### ELECTION

At the last regular meeting of the brothers of Pi Chapter, the officers for



PI'S NEW OFFICERS

the next school year were elected and were installed immediately following their election. Steininger, senior tribune; Reighter, consul; Harkins, junior tribune; Rehmeier, praetor; Smyser, quaestor; Nichols, centurion; Smith, pontifex.



CONSUL-ELECT  
REIGHTER



RETIRING CONSUL  
REEDER

The retiring consul, "Bud" Reeder, gave his farewell message with a brief sentence on advising the incoming officers as to what their obstacles might be, and closed with thanking the brothers for their support during his time as consul.

Four of the retiring officers will be graduated this June, and we feel that

their work deserves a hearty applause. We are all grateful for the way in which they have guided us through one of the hardest years in the history of Pi Chapter.

The new officers, together with the alumni from the nearby towns, have been doing a lot of work trying to put Pi Chapter on a much better basis so that we will be able to get more pledges for next year.

Several of the brothers have already been getting leads on prospects, and we are all keeping our eyes open for the sake of Pi.

Summer rushing has been one of the "war cries" around the chapter house, and we expect to have fine results because of the determination of the fellows.

#### INTRAMURAL

Although Pi did not fare so well in interfraternity mushball this season, we were successful in taking the interfraternity track plaque away from the TKEs who played the same trick on us last year. The Ross brothers, both freshman pledges, were the most outstanding in the field, but without the aid of Brothers Bowers, Jeavons, Steinger, and White, and Pledges Longenecker and Frey, the plaque would not be gracing our mantel.

#### SOCIAL

Many of the alumni came back to the most colorful social function of the year when Pi held the Annual Spring Formal Dance at the Hanover Country Club on May 17. We were very fortunate in securing the services of George

Kaye and his band for the occasion, and also for the informal dance which was held at the chapter house the following night. This band along with the usual decorations made this dance the most successful in the last few years.

#### ACTIVITIES

In activities, Pi is a pacesetter on the campus. Having won the Interfraternity Activities cup for the past year, we feel that we need no other explanation of our prowess in that field. "Doc" Bowers, who has made a wonderful name for himself as pitcher for the G-Burg baseball team was elected to the Student Council. "Eddie" Eckstrom '38, was elected to the office of vice-president of his class for the coming year.

#### ALUMNI

Several weeks ago, a group of alumni from York and vicinity visited the chapter house at the request of the retiring consul, "Bud" Reeder. After having dinner with us the alumni gave brief sketches of their doings around the college and around the chapter while they were here. Later in the evening, the alumni and the brothers turned their attention to the business of the fraternity, considering finances, attitudes of the active brothers, and faults that they were able to see while here. This meeting was the first of a proposed series which will be held at the chapter house throughout the coming year, forming a good nucleus for a strong alumni association.

Dean Arnold '29, was recently elected to the office of principal of the North York High School for the next year.



We wish to take this opportunity to congratulate him and to wish him success in his new position.—STANLEY F. HARKINS.

## Rho of Easton, Pa.

### ELECTION

THE new officers of Rho Chapter formally assumed their duties Monday, May 6. The new officers are: Consul, Howard Riefenstahl '36, of Forty Fort, Pennsylvania. He succeeds L. L. Martz '35, of Berwick, Pennsylvania. Roy H. Stetler, Jr. '36, of Harrisburg is the new senior tribune. He succeeds Jay Corwin of Brooklyn. The junior tribune is John Probert '37, of Hazleton. He succeeds Roy Stetler. Ray Ford of Upper Montclair succeeds Roy Volkman as praetor. Robert Walton '37, Berwick, succeeds Jim Street as propraetor. John L. Brewster '36, of Scranton is the new pontifex, he succeeds Howard Riefenstahl. Earl S. Lathrop '37 will act as centurion. He comes from Bennington, Vermont, and succeeds G. S. Mann. C. B. Elfman '36, succeeds John Ludlum as quaestor.

Following are the new committee chairmen, social committee, Bart Elfman '36; intramural committee, Bob Nichols '37; by-law committee, Jim Street '36; scholarship committee, Roy Volkman; interfraternity council, David Wiley '37.

### SCHOLARSHIP

Louis L. Martz '35, retiring consul of Rho Chapter has been selected by the college administration to be the Salutatorian of the class of 1935. He will deliver the Salutatory Address at

the annual Commencement exercises on June 7, 1935.

Recently, Yale University announced that two members of Rho's senior class would receive university scholarships to that institution next year. These scholarships cover tuition and university fees. L. L. Martz received the English scholarship and J. C. Ludlum received the scholarship in geology.

E. R. VanArtsdalen '35, likewise will continue his studies next year. He will leave in August for the University of Munich, Germany, where he will take advanced work in chemistry on an exchange fellowship from Lafayette.

### ACTIVITIES

Bill Robinson '38, a Rho pledge, has been recently elected to the Calumet Club, the sophomore society that enforces the frosh regulations. Dick Baldwin '37, was elected to the Maroon Key Club recently.

David Wiley and John Probert are candidates for election to the Lafayette Student Council. At a recent inspection and field day of the Lafayette College R. O. T. C. unit, two Rho seniors were highly honored. John C. Ludlum, cadet major of the Lafayette battalion won the Scabbard and Blade sabre, an award given each year to the outstanding senior in the unit. The sabre was presented by Capt. G. A. Moeller, P '35, president of Scabbard and Blade. Hearst marksmanship medals were presented to Ludlum and Moeller and the Perry marksmanship trophy was presented to Moeller, who is captain of the winning company in the intracompany matches. Ludlum also won

the Lafayette cup for the highest score of any member of the rifle team.

Thomas Wilde '38, has been recently appointed drum major of the Lafayette College R. O. T. C. Band.

### ATHLETICS

Al Lawrence '38, a mainstay on the freshman baseball team. Al covers the center position in the outfield. Jay Corwin '35 and "Wes" McLaughlin '38 are members of the varsity lacrosse squad. Roy Volkman '36 and J. M. Lewis '36 are members of the swimming team, Lewis does the diving, while Volkman swims in the 100-yard dash and the relay. Dick Baldwin '37, has won four out of five games so far this season on the baseball team. He struck out eighteen men early in the season in the game with Haverford. So far, he has not allowed an earned run for the opponents. Baldwin hails from Englewood, New Jersey. Last year he hurled a no-hit, no-run game for the frosh nine.

### INTRAMURAL

Bob Nichols, the new intramural manager has announced the spring program. Six tennis teams will represent the house in the spring intramural tennis matches. These teams will be composed of Martz and Moeller, Riefenstahl and Volkman, Ford and Heydecke, Street and Nichols, Rinehimer and Wade, and Ganskopp and McLaughlin. The first three teams are experienced in intramural competition, while the last three are new in this field, however all are experienced players. At this writing, Ford and Heydecke have won their first round match. The house has entered two teams in the soft-

ball and the hard-ball leagues. Competition is keen and the teams are handicapped for lack of pitchers.

### GENERAL

Bob Raver '35 is the proud father of a daughter, born April 22. Classes ended May 21 and the final examinations were started on the twenty-second. The spring Interfraternity Ball was held Friday, May 17 at Eddyside Park. "Red" Nichols and his band furnished the music. House dances were held the following evening. According to plans now laid, a number of improvements will have been made on the chapter house by the time school opens next fall. A new stove is to be purchased and various other furniture will be placed where needed.

An open house was held on the campus, May 10 and 11. Rho Chapter entertained a number of prospective freshmen for next year. Rushing will continue during the summer wherever possible. Saturday, May 11, the Rho sophomores joined with the other members of the class of '37 to put down the green frosh in the annual class rush. Hostilities began earlier in the week, when Bob Nichols, Rho's Calumet member was "taken for a ride" by a number of the first year men. Periodic battles were in order during the remainder of the week. The house was defended successfully on two occasions from attacks by the underclass.

Jim Street will take part in the annual commencement play to be given on the campus on June 6. The play this year will be Shakespeare's, "Twelfth Night." Street will have the part of Sir Andrew Agueface.—ROBERT WALTON.



## Tau of Pittsburgh, Pa.

THE strengthening of the chapter in the past year coupled with the improving times has made it possible for Tau to move into a more appropriate home. The modest house that was occupied during the past year is hardly large enough to hold the chapter at its present status; and with prospects of a successful rushing season next year, a new and larger house has been selected.

To Past-President Moore, who is graduating, goes the bulk of the credit for the very successful year the chapter is now completing, and for making it possible to move into a newer and better equipped home. Brothers MacRoberts, Lenz, Latta, and Reynolds have also done commendable work in bringing this chapter to the fore. If Brother Ditzler, the newly elected president, can get the spirited cooperation that Past-President Moore had inspired in the year just ending, a continued rise in the fortunes of the chapter is assured.

In interfraternity competition in the past year, the Tau won no championships, but made itself felt in every event in which it was entered. Brothers Lenz, Emery, Latta and MacRoberts comprised a formidable bridge team that wreaked much havoc in that event—finally placing second to Delta Tau Delta. The softball was a distinct improvement over last year's representative; being materially aided by the return of Brother Lenz and by such new members as Stout, Montgomery, Vierling and Williams. The pitching of Brother Lenz brought back shades of

Emery Hoke, who burned them over for the KDRs a few years back, and who gained the distinction of being the best ball player in the history of Tech's interfraternity softball competition. This year's team played a steady game with occasional streaks of brilliance and were finally eliminated in the semi-finals.

The chapter this year is fortunate in losing only three men by graduation; and the remaining members take this opportunity to publicly express their appreciation for the excellent work these three departing brothers, William Moore of Cleveland, Ohio, Sherrill Lindquist of Jamestown, New York and Barry Mulligan of Washington, D. C. have performed for Kappa Delta Rho, and to wish them all success in their careers.—WALTER KLEIN.

## The Life Insurance Profession

*Concluded from page 106*

ing what I do about it, I would talk to a number of general agents or managers. I would inquire very carefully into what their company could offer me in the way of sales helps and sales training. I would decidedly go with the good old-line company that could show me the picture of a well organized sales training plan for the new man. By all means, do not jump blindly into this business.

I am afraid that this short article does not do justice to what I consider to be "The greatest business in the world today—life insurance" but I will be glad at any time to give any advice or any help that I can should any of you readers wish to call upon me.

# Editorial Comment

THERE SHOULD BE no such thing as a rush problem, anywhere. There are enough students who wish to organize entering college each year to provide every fraternity and sorority on the campus with a good-sized class. And after the hectic and nerve-wracking days of rush week are over, each house has, by and large, about the same thing. All get their share of duds, and all manage somehow to squeeze in a few shining stars. *If each lodge would pledge the first fifteen men or women who walked past its front door, it would lose little and be a good deal the gainer from the wasted energy and expense which goes into rush.*

Yet the adoption of a co-operative program probably will have to await the coming of saner principles in the world at large, unless the colleges are willing to take upon themselves, as they should, the leadership toward such principles.

FRATERNITIES HAVE done little, collectively, to deal with the rush problem. But sororities, perhaps because the conflicts are sharper, have taken a step in the right direction at many universities by adopting the quota system. Even that plan, however, is based on the same competitive principles and distinctions which marked the old. But it at least gives the smaller houses the right to live, which they deserve. If the more influential houses grab off more than a reasonable number of pledges, then the pledge classes of other houses must, of course, suffer. And few universities, much less Indiana, are over-organized. Each house on the campus has a place, and each should be given a fighting chance for existence.

AS LONG AS THERE are unorganized students there will be no such thing as too many Greek-letter houses. The advantages of fraternity life are too well known to need repetition here. Yet a great many students must go through college without experiencing them.

There are two reasons for that: (1) the failure of the student to contact a group which is mutually satisfactory to himself and the organization, and (2) the lack of funds.

The first of those problems could be mitigated quickly by the university, which has thus far officially taken little interest in the welfare of lodges, particularly fraternities. *Let it establish a central registration bureau, headed by a man who knows fraternity life and who understands people.* Here entering students, or university students who have been unorganized, could leave their names, together with their preferences. The director of the bureau, whose sole duty would be to see that students were happily organized, could then introduce the rushee to the most likely houses. *In connection with this, a quota system might be established if thought necessary. Under any circumstances, it should be based on three things: (1) the total membership of the fraternity; (2) the total number of chapters, and*



(3) the average membership of the local chapter over a period of, for example, ten years.

The problem of insufficient funds to organize must be dealt with by the fraternity themselves. The fact that a man is poor doesn't mark him as unintelligent or anti-social. Human associations can be as delightful in rooms without inch-deep rugs as they can in fraternity palaces. *There is a tremendous opportunity awaiting the fraternity which is willing to swallow its pride, live more simply and thus attract an excellent class of students who would like to organize but whose fathers don't happen to own a gold mine.*—*The Daily Student*, Indiana University.

PERHAPS at no time does the significance of fraternity become so preeminent to the undergraduate as during his last few hours on a campus. The six to a dozen men who have had the privilege of such intimate association under the same roof for three or more years cannot help but feel pronounced tugs at the heart-strings when contemplating the imminent dispersal of their brothers to new fields of endeavor. It means, they know, that these halcyon days are forever terminated; that they will rarely, if ever, be privileged to listen to the friendly gibes of their fraternity classmates across the communal table again; that in some cases it is a permanent parting.

To those who will be graduated we can only say: Don't give up these fraternal ties as alumni. In the midst of your busy professional or business life, pause to visit the old campus home; to tell a matriculating student of the glories and advantages of your fraternity; to take an actively interested part in the alumni organization of your chapter.

Such a program will tend to keep you youthful and in sympathy with the thought of the younger and still younger citizens of this nation.

### What Now, K D R?

*Concluded from page 108*

He had every reason to be, for he was only copying his elders who were reflecting the general disorganization and disillusionment of the post-war period. The great change on college campuses and in the world at large is the abolition of this cynicism for active interest in progress in all fields. Life is again an important thing, with all the false and unstable conventions of our social and economic life swept aside by the world depression, we are finding that a new social, economic, and religious structure must be built up on sound

rational ideals. The fraternities must bring their standards and ideals up to date.

If the fraternity did not offer the prospective pledge a job, what would they offer? Some day a prospect may ask the fraternity man what ideals the group stands for. If they tell him, what a surprise for them if the prospect answered: you don't live up to them. I don't want that kind of a fraternity connection. That situation may seem impossible, but some day it might be an actuality. To take care of it, we must recast and revitalize the fraternity's ideals.

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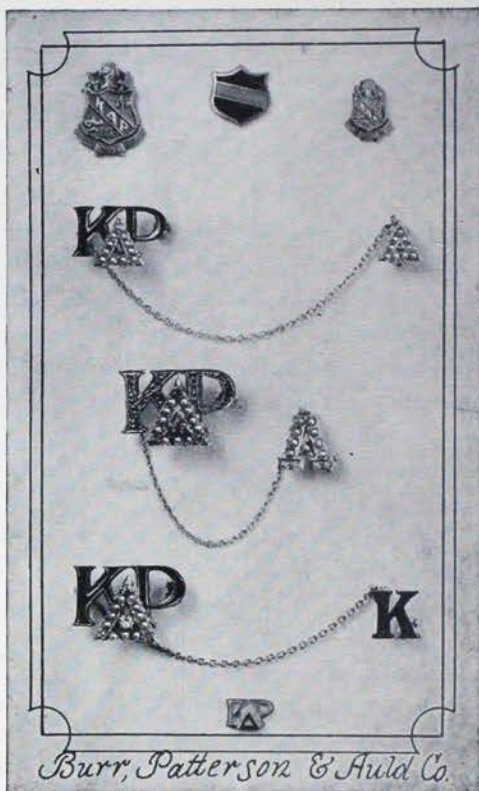
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## LUNCHEON NOTICES

The New York Alumni Association of Kappa Delta Rho regularly holds luncheons at 12:30 p.m., on the last Tuesday of each month. The place is the third floor of the Planters Restaurant, corner Greenwich and Albany Streets. All members are most welcome.

San Francisco Alumni luncheon every Tuesday noon at the Plaza Hotel, Post and Stockton Sts., San Francisco, Calif.

Regular meetings of the Chicago Kappa Delta Rho Alumni Association are held the third Thursday of each month in the Recreation Room of the Stevens Hotel, Time, 6:30 p.m. R. V. D. Strong, 1645 Estes Ave., Chicago, Ill., is now the secretary and all Alumni in and around Chicago should register with him.

Indianapolis Alumni Association holds dinner meeting at 7.00 p.m. on second Monday of every month at Washington Hotel. Luncheons every Wednesday, 12:00 n. in Guaranty Grill, Guaranty Building, Monument Circle.

Buffalo alumni holds dinner and meeting on the last Thursday of every month at 7.00 p.m. at Lorenzo's Restaurant. Frederick L. Lutze, secretary, 131 Verplanck Street, Buffalo, N. Y.

### Keep in Touch With Your Chapter and the Men Who Were in College With You

THE QUILL AND SCROLL prints the very latest news of Kappa Delta Rho, of the fraternity world, your chapter and all the alumni. Since the fall of 1925 all initiates have purchased life subscriptions. If you were initiated before this date you will secure such a subscription by sending your check in the amount of \$10.00 drawn to the order of The Fulton Trust Company of New York to

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